Clickers

- Simply push the button that corresponds with your answer.
- All answers are anonymous.
- They don’t work at home!

What’s your gender?

In region

1. Female 51.6%
2. Male 48.4%
How old are you?

In Region
1. 0 – 19
2. 20 – 34
3. 35 – 44
4. 45 – 59
5. 60 and better

Where do you live?

1. Central VA
2. Hampton Roads
3. Northern VA
4. Southwestern VA
5. Shenandoah Valley
6. Outside of VA
How many times have you attended the VCU Real Estate Trends conference?

1. This is my first time
2. 2-5
3. 6-10
4. 11-20
5. All of them!

Clickers

- Please place your clicker back in the bag on your table
- We’ll use them again later in the program

ForestCity
What is your overall outlook for the economy in the next 12 months?

1. Better
2. About the same
3. Worse
4. If my crystal ball was that good I wouldn’t be sitting here!
What do you think the supply of money for commercial properties will be in the next 12 mos?

1. More
2. About the same
3. Less

Regarding Central VA home prices, where do you see values in the next 12 months?

1. Increasing significantly
2. Increasing modestly
3. About the same
4. Decreasing modestly
5. Decreasing significantly
What concerns you more?

1. Deflation
2. Inflation
3. What, me worry?

If you own a trophy property full of credit tenants, is now a good time to sell?

1. Absolutely!
2. Rather hold for the long term.
3. No way. Are you out of your mind?
4. There are still credit tenants?
Clickers

- Please place your clicker back in the bag on your table
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Final Questions
Has your outlook on the economy in the next 12 months changed this morning?

1. Better
2. About the Same
3. Worse

Do you plan to attend the 22nd Annual Real Estate Trends Conference on October 9, 2012?

1. Yes
2. Of course
3. Wouldn’t miss it!
Clickers

- Please place your clicker back in the bag on your table
- Thank you!